# Relations industrielles Industrial Relations



# *Mistreatment in Organizations*, Edited by Pamela Perrewé, Jonathon Halbesleben, and Christopher Rosen (2015) Bingley, UK: Emerald, 270 pages. ISBN: 978-1-78560-117-0

# Victor Y. Haines, III

Volume 73, Number 3, Summer 2018

URI: https://id.erudit.org/iderudit/1053845ar DOI: https://doi.org/10.7202/1053845ar

See table of contents

## Publisher(s)

Département des relations industrielles de l'Université Laval

ISSN

0034-379X (print) 1703-8138 (digital)

Explore this journal

Cite this review

Haines, V. Y. (2018). Review of [*Mistreatment in Organizations*, Edited by Pamela Perrewé, Jonathon Halbesleben, and Christopher Rosen (2015) Bingley, UK: Emerald, 270 pages. ISBN: 978-1-78560-117-0]. *Relations industrielles / Industrial Relations*, 73(3), 620–623. https://doi.org/10.7202/1053845ar

Tous droits réservés © Département des relations industrielles de l'Université Laval, 2018 This document is protected by copyright law. Use of the services of Érudit (including reproduction) is subject to its terms and conditions, which can be viewed online. https://apropos.erudit.org/en/users/policy-on-use/



This article is disseminated and preserved by Érudit.

Érudit is a non-profit inter-university consortium of the Université de Montréal, Université Laval, and the Université du Québec à Montréal. Its mission is to promote and disseminate research.

https://www.erudit.org/en/

catastrophe. Capitalists can be counted on to make a strong case for chaos and calamity (in addition to Perlman (1928), see also Lindblom (1977: 177)). If the firm is to be cured of its despotic disease, what might be called the "New Industrial Democrats" will have to be able to carry the day against that certain storm. To date, capitalist despotism has withstood every challenge to hegemony.

P.S. Although it has nothing to do with the substance of the book, its publisher has incorporated a screwy quirk I have never before seen. Instead of spelling out the word "one," in several places the Roman Numeral. "I" appears in its stead. For example, here is a sentence from page 145: "All matters regarding the life of the firm fall into the purview of the firm's bicameral government, for what decision regarding the life of a firm could realistically be seen to affect I rationality and not the other?" This is not a typo. Other instances are scattered throughout the book. What is this? The precursor to an emoji invasion?

#### Roy J. Adams

Professor Emeritus of Industrial Relations McMaster University Sallows Chair of Human Rights Emeritus University of Saskatchewan.

#### References

- "A Short History of Corporations," https:// newint.org/features/2002/07/05/history.
- Adams, R. J. and C. H. Rummel (1977) "Workers Participation in Management in West Germany: Impact on the Worker, the Enterprise and the Trade Union," *Industrial Relations Journal*, 8 (1), p. 4-22.
- Adams, R. J. (1988) "The Role of Management in a Political Conception of Industrial Relations at the Level of the Enterprise," in G. Dlugos, W. Dorow and K. Weiermair (eds.), Management under Differing Labour Market and Employment Systems, Berlin: Walter de Gruyter & Co., p. 177-191.
- Adams, R. J. (1995) Industrial Relations under Liberal Democracy, Columbia: University of South Carolina Press.

- Adams, R. J. (2011) "Collective Bargaining as a Minimum Employment Standard, *Economic* and Labour Relations Review, 22 (2), p. 153-164.
- Atiyah, P. S. (1979) *The Rise and Fall of Freedom of Contract*, Oxford: The Clarendon Press.
- Berle, A. A. and G. C. Means (1932) *The Modern Corporation and Private Property*, New York: Macmillan.
- Blumberg, P. (1968) Industrial Democracy: The Sociology of Participation, London: Constable.
- Derber, M. (1970) *The American Idea of Industrial Democracy 1865-1965*, Urbana: University of Illinois Press.
- Chayes, C. (1959) "The Modern Corporation and the Rule of Law," in Mason, E.S. (ed.) *The Corporation in Modern Society*, Cambridge (MA, USA): Harvard University Press.
- Clegg, H. (1960) A New Approach to Industrial Democracy, Oxford: Blackwell.
- Friedman, M. (1962) *Capitalism and Freedom*, Chicago: University of Chicago Press.
- Hayek, F. A. (1944) *The Road to Serfdom*, London: Routledge.
- Lindblom, C.E. (1977) *Politics and Markets*, New York: Basic Books.
- Perlman, S. (1928) A Theory of the Labor Movement, New York: Macmillan.
- Robé, J.-P. (2011) "The Legal Structure of the Firm," Accounting, Economics, and Law, 1 (1-January), p. 1-86.
- Therborn, G. (1977) "The Rule of Capital and the Rise of Democracy," *New Left Review*, 103, p. 3-41.
- Webb, S. and B. Webb (1897) *Industrial Democracy*, London: Longmans, Green and Co.

#### **Mistreatment in Organizations**

#### Edited by Pamela Perrewé, Jonathon Halbesleben, and Christopher Rosen (2015) Bingley, UK: Emerald, 270 pages. ISBN: 978-1-78560-117-0.

This is the 13th volume of a series of books on research in occupational health and well-being. The first six volumes were edited by Daniel C. Ganster and Pamela L. Perrewé, whereas volumes seven to thirteen were edited by Pamela L. Perrewé, Jonathon R. B. Halbesleben, and Christopher C. Rosen.

The fact that the series includes so many volumes on the topic of occupational health and well-being in itself lends testimony to current interest in this area of workplace health and safety. We have indeed witnessed a proliferation of stress research, especially with regard to mistreatment in organizations.

Volume 13 is very much the product of a competent team of authors based for the most part in the United States (22) or Canada (3). Thirteen of the members of the editorial advisory board are based in the United States, one in Switzerland, another in Germany, and another in Canada (Saint-Mary's University is mistakenly identified as based in the United States). Although this configuration may reflect actual countrybased interest in the topic of mistreatment, it does seem strange considering that a good deal of interesting research on occupational stress now emanates from Europe.

The volume contains eight chapters dealing with mistreatment. Some of these deal with mistreatment per se and others with specific forms of mistreatment such as aggression, incivility, ostracism, and abuse. The table of contents lists the eight chapters sequentially, but the overview presented by the editors in the preliminary pages makes it clear that the chapters can be sorted into three sections. The first section includes two chapters examining customer mistreatment. The second section includes four chapters that explore a variety of forms of organizational mistreatment. The third and final section of this volume includes two chapters on contextual, conceptual, and measurement issues surrounding organizational mistreatment research.

A first challenge with the structure of this book is that it is not reflected in the table of contents. A second challenge is that it does not make clear the difference

between customer mistreatment, organizational mistreatment, mistreatment in organizations, and mistreatment by organizations. At first glance, "mistreatment in organizations," the title of the volume, might be interpreted as mistreatment within the organization or relating to the mistreatment of employees. The fact that the first two chapters deal with the mistreatment of external stakeholders (i.e. customers) rather suggests "mistreatment by organizations." How is organizational mistreatment different from mistreatment in organizations? Can the organization be considered an entity that engages in the mistreatment of individuals, groups, or other entities?

Unfortunately, the overview of the volume does not connect the dots in a way that would provide the reader with at least a general idea of the rationale supporting the structure of the volume. It might have been helpful as well to provide some basic definitions or a general conceptual model that integrates the variety of concepts used across sections and chapters.

Beyond the general structure and flow of the book, the fundamental question for the reader of a volume like this one is whether it provides clear answers and specific guidance relating to the topic of mistreatment in organizations. Being myself involved in research in this area, my understanding is that scholars will most likely consult only those chapters most closely associated with their work and current thinking. With this in mind, I will focus my brief review of each chapter with a focus on the main concepts and theories being leveraged. The idea here is not to provide a detailed review of each chapter but rather some anchors that will help scholars and thinkers decide whether or not to access and read the chapter.

Chapter 1 (Maureen L. Ambrose, Regina Taylor, and Ronald L. Hess Jr), titled "Can I help you? Employee prosocial rule breaking as a response to organizational mistreatment of customers," addresses observer responses to mistreatment or how employees respond to the unfair treatment of customers (prosocial rule breaking). The deontic model of justice is applied to cast employees in the role of observers of injustice. Justice sensitivity, moral identity, and empathy are theorized to moderate the relationship between perceived unfairness and customer-directed prosocial rule breaking.

Chapter 2 (Jaclyn Koopman, Mo Wang, Yihao Liu, and Yifan Song), titled "Customer mistreatment: A review of conceptualizations and a multilevel theoretical model," synthesizes conceptualizations of customer mistreatment. The theoretical perspectives include organization justice, affective events, signal of goal failure, and conservation of resources. The multilevel model of customer mistreatment developed in this chapter distinguishes individual-level customer mistreatment from encounterlevel customer mistreatment.

Chapter 3 (Aurora J. Dixon, Chu-Hsiang Daisy Chang, and Russell E. Johnson), titled "Aggression with a conscience: A rational and moral framework for proactive workplace aggression," addresses the motivation underlying perpetrators of workplace aggression. This chapter reviews the literature on perpetrator motives to then focus on the rational choice model of aggression. Predatory aggression refers to acts that are initiated to meet one of three motives: ajustice; b- compliance; and c- social identity. The chapter also presents the moral motives framework as well as propositions relating to proactive moral motives.

Chapter 4 (Michael P. Leiter, Emilie Peck, and Stephanie Gumuchian), titled "Workplace incivility and its implications," first states that mistreating others at work can occur in a variety of ways such as bullying, emotional abuse, abusive supervision, counter-productive work behaviours, and social undermining. This chapter explores the antecedents and consequences of incivility, a less intense and more ambiguous form of workplace mistreatment. The predictors of incivility are examined through the lenses of the stressor-emotion model, self-control, and attachment styles. Occupational, employee, relationship, and health outcomes of incivility are reported. The chapter then reviews incivility intervention programs.

Chapter 5 (Kristin L. Scott and Michelle K. Duffy), titled "Antecedents of workplace ostracism: New directions in research and intervention," explores the questions of why people ostracize others and what might individuals or organizations do to deter this type of behaviour and mitigate the undesirable outcomes linked to ostracism. These questions are addressed under the lens of evolutionary psychology theory. Within this broad framework, social norms are viewed as adaptive and functional with regard to the social system. They nonetheless may have dysfunctional consequences that mindfulness interventions in the workplace may alleviate.

Chapter 6 (Matthew R. Leon and Jonathon R. B. Halbesleben), titled "Coworker responses to observed mistreatment: Understanding *Schadenfreude* in the response to supervisor abuse," integrates attribution theory to extend the workplace mistreatment literature by developing a model for the manifestation of *Schadenfreude* following observation of supervisor mistreatment. The emotion of *Schadenfreude* is malicious pleasure at another's misfortune. This chapter analyzes abusive supervision and the attribution process as well as the antecedents of *Schadenfreude*.

Chapter 7 (Shani Pindek and Paul E. Spector), titled "Contextual factors in employee mistreatment," considers the role of context from the perspective of both actor and target simultaneously. Drawing from a stressorstrain theoretical framework, the focus of this chapter is on the relationship between the work environment and mistreatment. The type of organization and occupation, norms, general climates, mistreatment specific climates, leadership, workplace characteristics, workplace stressors are all reviewed as contextual factors leading to employee mistreatment. The review highlights the usefulness of multi-level research designs in separating the objective portion from the individually perceived portion of such contextual factors.

Chapter 8 (Nathan A. Bowling, Kelly A. Camus, and Caitlin E. Blackmore), titled "Conceptualizing and measuring workplace abuse: Implications for the study of abuse's predictors and consequences," reviews the predictors and consequences of workplace abuse. The authors' first point out that most studies have addressed more specific constructs such as abusive supervision, bullying, incivility, interpersonal conflict, interpersonal deviance, mobbing, petty tyranny, or violence. Having defined workplace abuse as a broader construct, the chapter reviews the item content of different measures used either from the perspective of the victim or the perpetrator.

This overview of "Mistreatment in Organizations" points to the numerous concepts, theories and perspectives currently leveraged in research on this topic. Although the last chapter provides some guidance for conceptual clarity, the diversity of theories and perspectives remains a challenge in this area of research. To borrow from occupational stress and well-being research, I would however qualify this not as a hindrance, but as a challenge demand.

### Victor Y. Haines III

Professeur titulaire Directeur, École de relations industrielles Université de Montréal

### Brokering Servitude: Migration and the Politics of Domestic Labor during the Long Nineteenth Century

By Andrew Urban (2018) New York: New York University Press, 376 pages. ISBN: 978-0-8147-8584-3.

Brokering Servitude explores "how different actors and institutions in the

United States, between 1850 and 1924, brokered the placement of migrants in household positions, and what they hoped to accomplish economically, politically, and socially through these transactions" (p. 6). Andrew Urban, currently Assistant Professor of American Studies and History at Rutgers University, contends that scholars should not simply analyze domestic labour in the context of the home. Rather, they should explore how governments, agencies, missionaries, and other actors influenced the migrations of domestic workers. Furthermore, he also argues that "the idea that the servitude of free laborers and free migrants had to be brokered challenges, on an epistemological level, how we view a past where liberty of contract allegedly triumphed against enslavement, indenture, and other forms of coercion that kept workers in a state of bondage" (p. 27). The volume focuses on several different groups of live-in domestic servants-Irish immigrant women, Chinese immigrant men, and African American women born in the United States. It explores how they navigated the often-fraught power relations of middle class homes and their participation in an intensely contested politics of domestic employment.

Urban begins by analyzing Vere Foster and assisted Irish immigration in the period 1850-1865. Assisted immigration accounted for less than four percent of departures from Ireland. However, that amounted to more than a guarter of a million people, who "deserve attention as cases that demonstrate how the redistribution of unemployed surplus labor was governed and imagined as a resource for white, Anglophone settlements" (p. 29). Foster himself financed the passage of over 1,200 Irish women to the United States. Through his loans to them, he attempted to assert a coercive power and dictate where the women should settle in the United States. Interestingly, despite this coercive power, the women had signifi-